The Water Conservation Garden has been one of the nation’s premier public gardens dedicated to educating the community about the benefits and beauty of water wise landscapes since opening to the public in 1999. We remain committed to our vision: To serve as a botanical showcase and educational resource that inspires Southern Californians of all ages to conserve our most precious resource – water.

We are honored to share with you this annual report of The Water Conservation Garden, reflecting our numerous activities and successes during 2011-2012. What you will discover in the following pages is not only a testament to the hard work and dedication of The Garden’s volunteers, staff and Board of Directors but also a direct result of tremendous, growing support of members, supporters, partner organizations, and the community at large. In particular, we remain grateful to the Joint Powers Authority water agencies that provide the largest level of support: Otay Water District, Helix Water District, San Diego County Water Authority, Sweetwater Authority, the City of San Diego, and Cuyamaca College.

Our popular education programs now reach tens of thousands of people annually, including more than 30,000
teachers and students. The Garden’s events continue to expand in scope and sophistication, offering appeal to a growing demographic. Our presence in the community continues to expand as we have established an increasingly popular presence on Facebook, Twitter and YouTube and introduced a fresh new look to our quarterly newsletter, In Bloom. The Garden’s gift shop has been transformed into a popular destination for unique pieces of folk art from local artists. And, of course, the magnificence of the The Garden’s grounds remains the centerpiece of every patron’s experience. We hope you’ve noticed the expanding plant collection and exhibit upgrades that we have introduced recently.

We are pleased to report that The Water Conservation Garden is in sound financial condition. In spite of a difficult economic environment, particularly in the world of philanthropy, The Garden managed to achieve a modest surplus and maintain healthy cash reserves for Fiscal Year 2012. It is important to us that the efficiency and effectiveness with which The Garden stewards the generosity of our supporters be regularly conveyed so we hope you find the enclosed financials informative.

Since our last annual report, The Water Conservation Garden has finalized its organizational restructuring to now become a fully independent 501(c)(3) nonprofit corporation. This process, which began in late 2010 when The Garden’s governance began transitioning from the Joint Powers Authority to its own separate board of directors, was completed in June 2012. The Garden is now presented with a new world of opportunities as we invite respected community leaders to be part of this change in our governance. As we begin this next phase in the life of The Garden, we look forward to welcoming new supporters to help us deliver more programs and make improvements to our facilities.

During this time of transition, we also bid farewell to one of the stalwarts of The Garden’s growth over the last decade, Marty Eberhardt. Marty retired in January 2012 after nearly eight years as Executive Director and left a legacy of accomplishment we are honored to inherit.

There is much to be excited about in 2013-2014. We will be moving forward with plans for program and facilities expansion and a new multi-year strategic plan. In addition, The Garden will be developing plans for a number of exciting new events that we hope will become fun occasions for all. No time to rest on our laurels!

On behalf of the Board of Directors, volunteer corps and staff of The Water Conservation Garden, thank you for your support. You are making a real difference in The Garden’s efforts to remain one of America’s finest botanical gardens. Our pride in the past year is surpassed only by the excitement that awaits us – together – in the future.

Dr. Richard Wright  
President, Board of Directors

John Bolthouse  
Executive Director
Our Mission
To educate and inspire through excellent exhibits and programs that promote water conservation and the sustainable use of related natural resources.

The Water Conservation Garden is a 501(c)(3) nonprofit organization located in El Cajon, California, near Cuyamaca College. In response to Southern California’s severe droughts in the early 1990s, Helix and Otay Water Districts partnered with Cuyamaca College to create a Joint Powers Authority (JPA) that ultimately created The Garden. Other regional water districts, including Sweetwater, San Diego County Water Authority, and City of San Diego, joined the JPA soon after. Opened to the public in 1999 on a 4.5-acre plot, The Garden has recently grown to nearly six acres with the donation of additional land by the College. In 2011, governance of The Water Conservation Garden was transferred to an independent member-supported nonprofit organization.
Facilities, Exhibits & Plant Collection

Maintaining and enhancing The Water Conservation Garden’s appeal to our visitors is a responsibility to our supporters that we take seriously. Thanks to the dedication, talents and spirit of teamwork of our volunteer corps and facilities staff, 2011-2012 was a banner time for enhancements to the Garden’s facilities, exhibits and plant collection.

In September 2011, we opened our new ball fountain that completed the permeable pavement exhibit. Soon after, we said goodbye to the sixteen beautiful art pieces that had been displayed temporarily in the Garden in collaboration with the San Diego Fine Arts Society program “H2O: The Art of Conservation.” One piece, entitled “The Drop,” was purchased and donated to The Garden by Board President Richard Wright. It is now proudly installed and viewable near our front entry gate.

The Garden also installed a large group of new plant species that are both shade and drought tolerant near the Formal Garden. We added Salvia spathacea, Hummingbird Sage to the California Native Garden and several trees to help shade the pathways, including Chitalpa tashkentensis ‘White Cloud’ (Chitalpa Tree), Acacia baileyana ‘purpurea’ (Fernleaf Acacia), and Acacia willardiana (Palo Blanco).

We are excited not only to enhance existing exhibits but also to prepare for new ones, including a butterfly pavilion in Summer 2013. Other enhancements to the Garden’s exhibits, plant collection and facilities are envisioned throughout the coming year. Our goal is to make The Garden a dynamic and pleasant venue for all to enjoy.
The Water Conservation Garden added a number of new plant species to its grounds during this past fiscal year, further enabling our visitors to visualize just how beautiful native and water-wise plants are:

- Acacia baileyana ‘purpurea’ (Fernleaf Acacia)
- Adenanthos cuneatus ‘Coral Drift’ (Flame Bush)
- Agonis flexuosa ‘Red Southern Cross’ (Peppermint Tree)
- Arctostaphylos edmundii ‘Bert Johnson’ (Manzanita)
- Aspidistra elatior (Cast Iron Plant)
- Berberis aquifolium (Compact Oregon Grape)
- Bouteloua gracilis ‘Blonde Ambition’ (Blue Gramma Grass)
- Buxus sempervirens ‘suffruticosus’ (Dwarf English Boxwood)
- Ceanothus maritimus ‘Point Sierra’ (California Lilac)
- Ceanothus x superbus ‘Winter Red’ (Cone Bush)
- Cheilanthes tomentosa (wooly Lip Fern)
- Chrysocephalum apiculatum ‘Flambe Yellow’ (Straw Flower)
- Coprosma repens (Mirror Plant)
- Coreopsis grandiflora (Tickseed)
- Daphne odora (Winter Daphne)
- Euphorbia x martini ‘Ascot Rainbow’ (Spurge)
- Haemanthus albiflos (Dappled Snowbush)
- Helichrysum petiolare (Llicorice Plant)
- Isomeris arborea (Bladderpod)
- Lantana camer ‘Dallas Red’ (Lantana)
- Lantana camer ‘Yellow Variegated’ (Lantana)
- Leucodendron ‘Safari Goldstrike’ (Yellow Conebush)
- Leucodendron ‘Winter Red’ (Cone Bush)
- Lonicera americana ‘Pam’s Pink’ (Honeysuckle)
- Osmanthus heterophyllus (Goshiki False Holly)
- Pelargonium peltatum (Ivy Geranium)
- Pellaea rotundifolia (Button Fern)
- Russelia equisetiformis ‘Flamingo Park’ (Pink Coral Plant)
- Salvia spathacea (Hummingbird Sage)
- Solanum rantonnetii (Blue Potato Bush)
- Tecoma Stan (Yellow Bells)
- Verbena ‘Lanai Red’ (Verbena)
- Veronica spicata incana (Silver Speedwell)
We are pleased to report that The Garden’s Education Department exceeded all of its goals for 2011-2012! The past year has brought many quality education opportunities for The Garden’s members and the community that we were proud to deliver with professionalism and measurable results.

Thanks to the generosity of our supporters, The Garden’s youth outreach efforts once again were one of our proudest achievements. The nationally-recognized Ms. Smarty-Plants™ program reached over 24,000 children, including 3,771 students on 86 school field trips to The Garden; 16 school assemblies reaching 4,298 students; and 14 public outreach events reaching 18,138 children. Over 74% of the youths the Ms. Smarty-Plants™ reached were from Title I schools (free or reduced lunch) and organizations that serve underprivileged children. We’ve also partnered with Davila Day Deaf students who are deaf, hard of hearing, or have other developmental delays. And our collaborative efforts with Valhalla High School Special Education students continued, enabling young people to learn adult living skills at The Garden.

Our adult education program/classes offered thirty-six classes with a combined total attendance of 478. In the coming year, we will be offering classes in a wide variety of subject matter, most of which will be offered free to Garden members.

The Garden’s Education Department looks forward to many great new opportunities during 2013, including reaching out to more schools within the City of San Diego and introducing home gardening programs to seniors in retirement communities.
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<tr>
<th>PROGRAM TYPE</th>
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<th>ATTENDANCE / AUDIENCE SERVED</th>
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Special events at The Water Conservation Garden draw thousands of people annually, allowing us to showcase The Garden’s beautiful venue while conveying the importance of conserving water in our semi-arid southern California region. Our family-friendly events provide the public fun and educational resources while enhancing the profile of The Garden through partnerships with sponsors and beneficial media attention. Whether an event is a concert, art show, or festival, special events at The Garden give our volunteers, staff, Board of Directors, and community partners a great opportunity to interact with patrons.

During the 2011-2012 fiscal year, nearly 9,000 visitors attended special events at The Garden, the majority at our Fall Garden & Home Festival and Spring Garden Festival. The Garden also hosted a concert by local flamenco fusion group Novamenco; the La Bella Vida Wine & Food Festival in partnership with the Rotary Club of Rancho San Diego-Jamul; “Politics in Paradise” presented by the East County Chamber of Commerce; and Dog Days of Summer. In addition, we had a successful run with the temporary art exhibit in partnership with Art Pulse. Finally, we showed a film in The Garden’s amphitheater for the very first time, with the successful screening of Robert Redford's new film, *Watershed*, in July 2012.

As we embark upon a new events season for 2013, we are planning new offerings that will increase interest in The Garden, encourage greater volunteer participation, and allow us to build new partnerships to help expand the reach of our important conservation mission.
This was a successful year for The Garden’s development and membership recruitment efforts, thanks to the support of numerous donors and the hours of work from volunteers, staff and Board of Directors.

The 2011 Annual Appeal campaign reached its goal of $38,500, thanks in particular to significant gifts from the Verbeck family and former Executive Director Marty Eberhardt. The Garden was the recipient of a number of significant grants for educational programs and facilities improvements, including funding from the County of San Diego for the outdoor classroom patio cover and the permeable pavement exhibit, and from the Hans & Margaret Doe Charitable Trust for adult education class development. The California American Water Company supported the Ms. Smarty-Plants™ education program, allowing us to offer more school assemblies. SDG&E helped fund Ms. Smarty-Plants™ through their Environmental Champions program. In partnership with the Grossmont Cuyamaca Community College Foundation, a grant was awarded to produce a video about The Garden, now viewable on our website.

Our members play an important role in supporting The Garden’s mission. Despite a difficult economic climate, The Garden’s membership held steady in 2011-12, with 481 active member households as of July 2012. We’ll be working hard to increase membership throughout 2013.

For the future, we will offer new opportunities for supporters to ensure The Garden is a community resource in perpetuity. In 2013, we will introduce planned giving tools such as charitable gift annuities and an updated individual, family and corporate membership program.
# Garden Donors

**July 1, 2011-June 30, 2012**

### $10,000 & above
- William & Norma Verbeck
- Marty Eberhardt & Phil Hastings

### $5,000 - $9,999
- Miramar Wholesale Nurseries
- San Diego Gas & Electric
- Wells Fargo Foundation
- Richard Wright

### $2,500 - $4,999
- Baldwin and Sons
- Samuel Ciccati Family
- Rancho San Diego Rotary

### $1,000 - $2,499
- Black & Veatch
- Cox Communications
- Hans And Margaret Doe Charitable Trust
- Eleanor Gamet
- Metropolitan Water District of Southern California
- Deanna & John Weeks

### $500 - $999
- Anonymous
- Armstrong Garden Centers
- Sue Ellen Benson
- Crown Computers
- Dudek
- Tony Embrey
- Carol Fasching
- Joan Forbes
- Lakeside Garden Club
- J.R. Filanc Construction Co., Inc.
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- Jim & Cheryl Minshew
- Richard & Susan Namba
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- Maureen Stapleton
- ValleyCrest Landscape Maintenance
- Mark & Anne Weston

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- Agri Service, Inc.
- Terry & Julia Allen
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- Jim & Linda Michael
- Jane Minshall
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- Robert Parrott & Jo Ann Christensen
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- William & Bess Pocklington
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- Jerry & Betty Rivaldi
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- Leonard M. Smith Realtor & Associates
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- Margaret Tyler & Edwina Cisco
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- Kathie Zaccaria & John Flood

### $1 - $99

- Kevin & Tina Baldwin
- Joanne Barandes
- Elizabeth Barber Family
- Kathy Barefield Family
- Elaine Barkley
- Margie Barnes-Grant Family
- Maggie Barnett & Jane Venghaus
- Kurt Baron Family
- Donna Bartlett-May Family
- Jim Barton
- William E. Basom
- Roxie Bauer
- John Bauer
- Annette Baughman
- John Beckman & Barbara Bender
- Sue Bell Lisa Bellora
- Joe & Diane Bernal Family
- Thomas & Vicki Bernitt
- Linda Bethel
- Thomas & Kristi Bianchi
- Beth Bicknese
- Ted & Carol Bietz
- Trent Biggs & Arielle Levine
- Ralph & Donna Bjornson
- Jill Blaemers Family
- Mary Blakemore
- Donna Blazer
- Adrienne Bock
- Susan & Steven Boudreau
- Christina Bowie Family
- James Brody
- Bonnie Brown
- Carole Ann & Chuck Brown
- Mike & Michelle Brown
- Pat Brown
- Beverly Bruff
- Sarah Brumfield
- Randy Brungardt
- Susan Burke
- Velma Burke
- Karl & Delores Burns

- Charlene Butler & Jim Barnett
- Debi Byrd
- Nancy Byrd
- Helen Cage
- Patricia Calkins
- Donna Callaway
- Dan & Linda Callaway
- Dan and Linda Camp
- Jane Campbell
- Celeste Carter
- George Cheadle
- David & Tita Chiodo
- Wayne Clarke
- Margo & Mike Clements
- Monique Clifford
- Constance Cline
- Ingrid Coffin & Steve Suiter
- Mike Colt
- Marsha Cook
- Paula Cordeiro & David O’Brien
- Jan Cousins
- Bob & Cynthia Cramer
- Joseph L. Cross
- Mary Cuzick
- Gerry & Vida Dacanay
- Marilyn Dailey
- Cynthia Dalton
- Jan Davis
- Roger & Sandy Dawson
- Julia deBeauclair
- Gerry & Vida Dacanay
- Lisa Deas
- Virgie Demanski Family
- Dave Dennis & Jaci Springfield
- Victor & Janice DeWitt
- Nancy Dimsdale
- Charles & Particia Dintrone
- Claudia Dixon & Mike Thornburgh
- June Dodge Family
- Christy Dolan
- Rosalie Dosik
$1 - $99 (continued)

Ellen Downing
Phyllis Dozier Family
Whitney Duenez
Nancy Durning
Donna Edwards
George W. Edwards
Beverly Elliott
Kim Elliott
Damian Esparza
Roy Everling
Cindy Feaver
Larry & Lynn Feinberg
Betty Ferguson
Judy Fink
Jim Finnerty
Richard Fisher
John Fleming
Margie Flickinger
Lawrence & Patricia Fox
John & Ann Francois
Leslie Franz Family
Barbara French-Lee Family
Glenn Frey
Robert Friedgen
Bob Furry & Barbara Maloney
Raul & Yadira Galindo
Sandy Galper & Larry Rice
Kevin Gannon Family
Marion D. Gapp
Michael Gapp
Tony & Pauline Garcia
John & Diane Garrisi
Valermar M. Garvajal
Teresa Gersch
Robert & Carol Gladson
Vilija & Steve Gloede
Mike Goebel
Jan Goldberg
Anne Goldman
John Gomez & Kathleen Mikitka-Gomez
Steven Gordon
Franklin & Laurie Gore
Helen Graham & Jim Allan
William & Soren Granger
Martin & Deanna Greenberg
Christy Griffin
Jamie Griggs
Leata Griswold
Nancy Groham
Paul & Isabel Guidice
Deborah Hack Family
Susan Hahr
William Haladay
Margaret Harder
Mary Harder
Elaine Harper
Diana Hart
Bob Hasselbrink & Signe Von Verdo
David & Mary Hecker
Sonya & Christopher Heiserman
Heritage Publishing & Communications, Ltd.
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Michael Herron Family
Karen Hirr
Paul & Solveig Hobbs
Jim & Judy Holly
Jackie Hollywood
Forrest Hooper
JoEllen Jacoby Baugh Family
Bruce & Jane Hopkins
Barbara Huntington
Craig & Beth Jackson
Barry Jantz
Harry Johnson
Kai Johnson
Sherry Johnson
Carolyn Juarez
Pear W. Karlsgodt
Carl Kasimatis
Glenn Kaufhold
Mora Keller
Glenn & Eleanor Kellogg
Jane & Larry Kelly
Ken Smith Workshop West
Peggy Kimiecik
Joseph Klock
Sandra Knox
Petra Koenig Family
Dale Kohler
Jeff & Heather Kranel
Suzanne Kushnir
John La Fleur
Susan Lau Family
Fred Larson
Karen Lederman
Frank & Carol Lehr
Cheryl Lendvay
Chuck & Judy Lentz
Charles Leveque Family
Cheryl Levesque
John Linden
Amanda Lopez Family
Frederica M. Luke
Paul Magnusson
David & Lynda Marlow
Mary Ellen Matthias & Cindy Turley
Kathleen & Robert Mars
Anna Martinez
Barbara McCluskey
Don & Jen Melucci
Mary Mendez
Cindea Metzler
Russell & Lisa Michaud
Dr. Cindy & Gabe Miles
Kelly Mooney
Barbara Moore Family
Eliza Moore Family
Julie R. Moore
Kathy Moorehouse & Cori Smalley
Marilyn Mora
Stephanie Murphy
Nancy Morrow / Morrow Landscape
$1 - $99 (continued)

Steve & Kathi Moser
Marshall & Therese Mosher
Rebecca Motlagh
Pat & Elizabeth Moya
Judy And Tom Myers
Debbie Nelson
John Nerio Family
Teresa & Dick Norris
Barbara Nowak
Katherine Nowak
Katherine Nutting & R.J Stall Jr.
Ona O'Keefe
Kristen Olafson
Mariella Palmer
Lila Parker
Jon & Karen Parker
Jane Peterson
Michael Phillips Family
Nancy & Jack Pipkin
Pimpernel Press
Margaret Priske Family
Theresa Pyle & Kevin Hunt
Donna Quinton Family
Andrew & Karen Raines
Paula Rainey
Trudi Raleigh
Olivia Ramirez Family
Elizabeth Ramos
Judy Randant
John & Marily Ray
Sandra Reeve
Anita Reith
Kenneth Renstrom
Andy Reynolds
Jamie Richards Family
Dean & Janine Richey
James & Akila Robinson
Patricia Rogers
Marsha Rold
Josiane Ross
Paula Rothschild
Leah Rottke
Patricia Ruff
Patricia Rutledge Family
Marsha Saben
San Carlos Garden Club
Marilyn Sanderson
Mary Sannwald
Patricia Santana
Romulo Sarno
Gerri Schuetz
Sally Schwaesdall
Melanie Schweitzer
Tom & Bonnie Scott
Anne Scovel
Olivia Segura
Linda Sheive
Helen Shimato
Perry, Sabra, Perry and Liz Shipman
Margaret Sims
Joseph Sonka
Janice Spooner
Peter & Raydene St. Clair
Bonnie Stanley
Karen Stauffer
Cheryl Stewart
Shelley Stewart Family
Dan & Marcia Stoner
Cynthia Sturm
Altuila Sweedler Family
Donna Symons Family
Mary Jane Tanquary & Thomas Dillon
Wendy Teasdale Family
Drury & Frances Thieffof
Kaye Thompson
Marcy Thornton
Linda Todd & Jose Torres, DDS
Margarite Turkle
Vic & Judy Vacquier
E.K. & Lily Van Vleet
Muriel Vasconcellos
Jeffery & Judith Vaughn
Jan & Dick Vessel
Rebecca Vanegas Family
Connie Via
Judy Vickrey
Jacquelyn Vignes
Leonard Villarreal
Bill & Karen Waldrop
Joyce Ward
Nancy Warner Family
Ed & Linda Webster
Ken & Marilyn Weinberg
Larry Wiens Family
Jim & Anne Wermers
Barbara Whelan
Tina White Family
Linda Whitney
Sharlene Williams
Nadya Woelfer
Christine Wotrubas
David & Kathy Yetz
Lu Ann York
Zeamora Pablo-Martinez Family
Charlie & Andrea Zigelman
Myra Zimmerman
Haruko Zrucky

In-Kind

Ken Gust
Trip Bennett, Bennett & Associates Architects
The East County Californian
Fresh & Easy
Miramar Wholesale Nurseries
Mountain State Nurseries
As evident in the popularity of The Water Conservation Garden’s volunteer program, The Garden is a wonderful place to spend spare time and share one’s talents with the community. This program, which began in 1999 with its first graduating class of ten trained Docents, has continually grown to a roster today in excess of sixty volunteers. During 2011-12, our volunteer program logged over 7,000 volunteer hours.

The Garden’s volunteer corps works on a wide range of meaningful tasks that contribute to the success of The Garden's operations. In doing so, volunteers enjoy a creative outlet and a chance for fellowship with like-minded individuals. The Garden showcases a number of Docent teams: the “Dirty Docents,” which really gets their hands dirty; “Team Succulent,” propagating succulents and making arrangements for fundraiser sales; the “Veggie Team,” managing the popular fruit and vegetable garden; and “Team Treeage” (pronounced “triage”), which cares for The Garden’s beautiful container garden and creates handmade artwork. Our volunteers also give generously of their time and talents on committees, events, gift shop customer service, and guided tours. Last, but certainly not least, our all-volunteer Board of Directors represents the best in philanthropy, community service and institutional oversight necessary to the success of every nonprofit organization.

The success of the volunteer program remains the result of the dedicated members of the community who give of their time and talents. With their commitment, and the great leadership of their Docent Presidents, they help make The Garden the best it can be.

Volunteers aren’t paid, not because they are worthless, but because they are priceless.

-Anonymous
Ellie Aitken
Tom Allingham
Cheryl Angel
Harold Bailey
Maggie Barnett
Thom Bates
Annette Baughman
Sue Bell
Sue Ellen Benson
Diane Bernal
Carol Brown
Patti Brown
Helen Cage
Sue Chambers
Constance Cline
Lydia Combs
Linda Craddock
Cynthia Cramer
Bobby Dean
Jeri Denison
Rosalie Dosik
Ellen Downing
Whitney Duenez
Beverly Elliott
Tony Embrey
Damian Esparza
Joan Forbes
Jean Francoeur
Barbara French-Lee
Pauline Garcia
Jenny Garland
Eleanor Garnet
Carol Gladson
Robert Gladson
Michael Grisdale
Marilyn Hamilton
Darin Handley
Chuck Hanson
Midge Harder
Sonya Heiserman
Joanna Ihnatowicz
Diane Krell-Bates
Sloane Laird
Jean Lamb
Mindi Lassman
Peggt Matarese
Anne Mayer
Kay McGrath
Vince McGrath
Mary Mendez
Cindy Miles
Cheryl Minshaw
Elizabeth Moya
Gaylord Norcross
Margaret Priske
Rich Restuccia
Pat Richter
Elyssa Robertson
Jean Scherschel
Bonnie Scott
Joan Singer
Sue Slaughter
Jan Spooner
Mary Ann Stepnowsky
Carolyn Steuermann
Charles Stewart
Carol Stevens
Dan Stoner
Marty Sullivan
Jan Tubiolo
Paul Tubiolo
Connie Via
Judy Vickrey
Zackarey Vineyard
Bill Waldrop
Joy Walsh
Deanna Weeks
Larry Weins
Mark Weston
Richard Wright

DOCENT PRESIDENTS
2011 - Sue Ellen Benson
2012 - Rosalie Dosik
2013 - Carol Stevens

DORCAS UTTER AWARD RECIPIENTS
Given annually in honor of extraordinary volunteer service

2005 - Mary Bear
2006 - Sue Chambers
2007 - Sue Ellen Benson
2008 - Meredith Hattrup
2009 - Rosalie Dosik
2010 - Cynthia Cramer
2011 - Vince McGrath
2012 - Ann Mayer

We’ve made every effort to represent each name accurately. If you note an error or omission, please call 619-660-0614.
## Statement of Financial Position

**As of June 30, 2012**

(No audit performed prior to 2011)

<table>
<thead>
<tr>
<th>ASSETS</th>
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</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$378,637</td>
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<tr>
<td>Other receivables</td>
<td>9,698</td>
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<tr>
<td>Inventory (net allowances)</td>
<td>2,372</td>
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<tr>
<td>Prepaid expenses</td>
<td>12,262</td>
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<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>402,969</strong></td>
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<table>
<thead>
<tr>
<th>LIABILITIES &amp; NET ASSETS</th>
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</thead>
<tbody>
<tr>
<td>Liabilities</td>
<td></td>
<td></td>
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<tr>
<td>Accounts payable and accrued expenses</td>
<td>$53,777</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>53,777</strong></td>
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<table>
<thead>
<tr>
<th>Net Assets</th>
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<tbody>
<tr>
<td>Unrestricted</td>
<td>349,192</td>
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<tr>
<td><strong>Total Net Asset</strong></td>
<td><strong>349,192</strong></td>
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<tr>
<td><strong>TOTAL LIABILITIES &amp; NET ASSETS</strong></td>
<td><strong>402,969</strong></td>
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Independently audited by West, Rhode & Roberts, CPA

## Statement of Activities

All figures reflect eighteen-month period January 1, 2011-June 30, 2012

<table>
<thead>
<tr>
<th>OPERATING SUPPORT &amp; REVENUE</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>TOTAL</th>
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<tbody>
<tr>
<td>Agency funding</td>
<td>$795,610</td>
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<td>$795,610</td>
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<tr>
<td>Events &amp; classes</td>
<td>166,089</td>
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<td>166,089</td>
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<tr>
<td>Contributions</td>
<td>99,296</td>
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<td>99,296</td>
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<tr>
<td>Grants &amp; contracts</td>
<td>67,074</td>
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<td>67,074</td>
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<tr>
<td>Membership</td>
<td>43,848</td>
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<td>43,848</td>
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<tr>
<td>Gift shop sales</td>
<td>41,111</td>
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<td>41,111</td>
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<tr>
<td>Facility rental</td>
<td>32,976</td>
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<td>32,976</td>
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<tr>
<td>In-kind contributions</td>
<td>6,128</td>
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<td>6,128</td>
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<tr>
<td>Other</td>
<td>1,780</td>
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<td>1,780</td>
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<tr>
<td>Net assets released from restriction</td>
<td>(107,543)</td>
<td>(107,543)</td>
<td>-</td>
</tr>
<tr>
<td><strong>TOTAL SUPPORT &amp; REVENUE</strong></td>
<td><strong>1,361,455</strong></td>
<td>(107,543)</td>
<td><strong>1,253,912</strong></td>
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</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
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<tbody>
<tr>
<td>Program expenses</td>
<td>$995,790</td>
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<td>$995,790</td>
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<tr>
<td>Management &amp; general</td>
<td>174,259</td>
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<td>174,259</td>
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<tr>
<td>Fundraising</td>
<td>87,130</td>
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<td>87,130</td>
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<tr>
<td>Gift shop cost of goods sold</td>
<td>20,662</td>
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<td>20,662</td>
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<tr>
<td>Interest expense</td>
<td>129</td>
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<td>129</td>
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<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>1,277,970</strong></td>
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<table>
<thead>
<tr>
<th>CHANGE IN NET ASSETS</th>
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<td></td>
<td>$83,485</td>
<td>(107,543)</td>
<td>$(24,058)</td>
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<table>
<thead>
<tr>
<th>NET ASSETS AT BEGINNING OF 18 MONTHS</th>
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<tbody>
<tr>
<td>Unrestricted</td>
<td>265,707</td>
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<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>373,250</strong></td>
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</table>

<table>
<thead>
<tr>
<th>NET ASSETS AT END OF 18 MONTHS</th>
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</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>1,361,455</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>349,192</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
BOARD OF DIRECTORS

2013 Term

Richard Wright
President

Eleanor Garnet
Vice President

Harold Bailey
Treasurer

Sue Ellen Benson
Secretary

Tom Allingham

Tony Embrey

Cindy Miles

Cheryl Minshew

Rich Restuccia

Elyssa Robertson
With decades of professional experience in education, science, arts and culture, management, and the nonprofit sector, the staff of The Water Conservation Garden takes its responsibility to provide the community the highest quality public garden seriously. Our personal and professional commitment to The Garden’s members, donors, partners, volunteers, Board of Directors, and patrons remains our greatest point of pride and the measure of our annual success.

The Garden Team

John H. Bolthouse  Executive Director

Heather Carlton  Office & Gift Shop Manager
Jillian Chu  Education Assistant
Lorraine Frigolet  Development Officer
Kay McGrath  Bookkeeper
Daniel Mayorga  Horticulture Technician

Pamela Meisner  Director of Education
Tamara Michaels  Educator
Elizabeth Ramos  Director of Marketing & Events
Paul Redeker  Director of Horticulture & Facilities
Steven Zampanti  Facilities Assistant